Please review this checklist to avoid unnecessary delays in the processing of your New Business submissions

Did You Remember To:

• Complete RSL's Product Specific Training requirement?

Product Specific Training must be completed prior to the solicitation of business and the dating of the application and supplemental forms. The training can be completed at http://rsli.successce.com.

• Fully complete the application?

Remember to:

- Answer the Agent Replacement Question in the Agent Signature area
- Answer the Market Value Adjustment question. It must be checked "Does" for Apollo-MVA and Eleos-MVA, and "Does Not" for the SP versions of Apollo and Eleos and the Keystone Indexed Annuity
- Make sure your Keystone Allocation percentages are whole numbers and add up to 100% (And that each strategy selected has a minimum of \$5,000 allocated to it)
- Name the annuitant if a non-natural person such as a trust, pension plan, corporation or other entity is designated as the owner
- Submit the trust documents (at least the first page/title page and the signatures page) if a trust is involved
- Provide the Annuity Disclosure statement (where required). It must be completed and signed using accurate interest rates and surrender charges
- Address & mail your completed application to the attention of "Annuity New Business" to ensure delivery to the appropriate department at Reliance Standard.

• Fully complete the 1035 Exchange/Rollovers/Transfers form?

Remember to:

- Provide the street address and other company's policy or account number
- Complete only one section (either Section One, Two or Three)
- Indicate in a cover letter if the transfer is being handled by the agent or client

• Fully complete the Suitability Analysis and Customer ID Certification?

Remember to Answer all Questions Fully and Pay Particular Attention to:

- Completing the Household Net Worth question
- Completing the Adequate resources for expenses question
- Completing the Withdrawals in excess of penalty free amount question

RELIANCE STANDARD ANNUITY APPLICATION Administrative Office: Attn: Annuity New Business LIFE INSURANCE COMPANY 2001 Market Street, Suite 1500, Philadelphia, PA 19103 A MEMBER OF THE TOKIO MARINE GROUP Home Office: Schaumburg, IL - 800-351-7500 **PROPOSED OWNER INFORMATION** Male
 Female
 Trust Birth/Trust Date: Name: First M.I. (If Trust, provide first and last page of Trust document) Last Address: Telephone: Email: SSN/TIN: If Owner, or Joint Owner is/are persons and not U.S. citizens, explain residency in Special Remarks Section PROPOSED JOINT OWNER INFORMATION (Non-qualified only) Male Female Trust Name: Birth/Trust Date: Firet M.I. (If Trust, provide first and last page of Trust document) Last Address: Telephone: Email: SSN/TIN: PROPOSED ANNUITANT INFORMATION (Complete only if different than Owner) Name: □ Male □ Female Birth Date: Firet MI Last Address: SSN: Telephone: Email: PROPOSED JOINT ANNUITANT INFORMATION (Non-gualified only) □ Male □ Female Birth Date: Name: First Last Address: SSN: Telephone: Email: BENEFICIARY INFORMATION (Complete all fields) **Primary Beneficiary** Percent of Benefit: Male
Female
Trust Birth/Trust Date: Name: First M.I. (If Trust, provide first and last page of Trust document) Last Address: Relationship to Owner: SSN/TIN: Primary Beneficiary
 Contingent Beneficiary Percent of Benefit: Male
 Female
 Trust Birth/Trust Date: Name: M.I. (If Trust, provide first and last page of Trust document) First Last Address: Relationship to Owner: SSN/TIN: Primary Beneficiary
 Contingent Beneficiary Percent of Benefit: □ Male □ Female □ Trust Birth/Trust Date: Name: M.I. (If Trust, provide first and last page of Trust document) Last First Address: SSN/TIN: Relationship to Owner: Percent of Benefit: Primary Beneficiary
 Contingent Beneficiary Male
 Female
 Trust Birth/Trust Date: Name: M.I. (If Trust, provide first and last page of Trust document) Last First Address: SSN/TIN: Relationship to Owner:

Primary Beneficiary		Contingent Beneficiary	Percent of Benefit:		
Name:			Male Female Trust Birth/Trust Date:		
	Last	First	M.I. (If Trust, provide first and last page of Trust document)		
Address:					
SSN/TIN:		Relationship	ip to Owner:		

Identify any additional beneficiaries in the Special Remarks section of the application.

ANNUITY PLAN INFORMATION						
Fixed Rate Deferred Annuity Plans:						
□ Apollo-MVA □ Apollo-SP □ Eleos-MVA □ Eleos-	-SP 🗖 Argus-MVA	□ Argus-SP				
□ Elektra 579 □ Elektra 6810 Elektra Guarantee Period: Years						
Equity Index Deferred Annuity Plans:						
Keystone Index - 5 Year	ne Index - 7 Year	Keystone Index - 10 Year				
Premium Allocation (Enter premium strategy allocation i	n whole percentage an	nounts, total must equal 100%)				
<u>Strategy</u>	<u>Index</u>	Allocation %				
Fixed Interest	N/A	%				
Annual Point to Point – Capped	S&P 500	%				
Annual Point to Point – Participation Rate	S&P 500	%				
Annual Monthly Average – Capped	S&P 500	%				
Annual Monthly Average – Participation Rate	S&P 500	Currently Unavailable				
	Total:	100%_				
Immediate Annuity Plans: Plan:	Benefit Amount:	Mode:				
Annuity Type: Non-qualified IRA Roth-IRA	Other:					
PAYMENT: Check \$ 1035 Exchange	□ IRA Contribution □	IRA Rollover 🗆 IRA Transfer 🗖 Roth-IRA				
Total Estimated Amount of Exchange/Rollover/Transfer:						
If IRA or Roth-IRA Contribution indicate tax year and pren		Premium:				
MARKET VALUE ADJUSTMENT (Must be Completed f	for ALL MVA & Elektr	a Plans)				
□ I understand the policy applied for " Does " include a r						
surrender value being increased or decreased subject to a						
contract	,					
REPLACEMENT INFORMATION (Must be completed e	ven if no replacemen	t is occurring)				
Do you currently have any existing individual life insurance	•					
Will this contract replace any life insurance policy or annu	•					
(If "Yes", please identify each policy or contract, the issuir	ng Company and the Va	,				
<u>Company</u>		Policy/Contract#				
If more than Four, please complete a separate sheet with	this information and re	turn with this application.				
SYSTEMATIC WITHDRAWAL REQUEST	rocco o ovetematio wi	thdrawal from my contract (chases and)				
Complete if requesting a systematic withdrawal. Please pl Flat Withdrawal Amount: \$	•	- · · · · · · · · · · · · · · · · · · ·				
Withdrawal Mode:	,	r:				
Payment Method: Check ACH Transfer (for ACH		horization on page (1)				
Withdrawals may be subject to a Market Value Adjustmer	•					
SPECIAL REQUESTS/HOME OFFICE ENDORSEMENT		arges. Refer to your contract for details.				
(Not to be used where prohibited by Statute or Insurance						

FRAUD WARNING NOTICE: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

It is represented that all statements and answers made in this application are full, complete and true and IT IS AGREED THAT all such statements and answers are adopted by and are binding on the proposed Contract Owner and shall form the basis for any such proposed Annuity Contract issued by the Company. IT IS AGREED THAT the annuity applied for, shall not take effect until the later of the Date of Issue of the Contract and receipt by the Company of the payment required thereon, and that acceptance by the proposed Contract Owner of any Contract issued on the basis of this application shall constitute ratification of any and all changes noted by the Company in the space entitled "Home Office Endorsement" except that any change as to amount, plan of annuity, birth date, or benefit, shall be made only with the written consent of the applicant(s).

IT IS UNDERSTOOD AND AGREED THAT no person, except the President, a Vice President or the Secretary of the Company has the authority to determine whether any Contract shall be issued on the basis of this application to waive or modify any of the provisions of this application or any of the Company's requirements, to bind the Company by any statement or promise pertaining to any Contract issued or to be issued on the basis of this application, or to accept any information or representation not contained in this written application.

TAXPAYER CERTIFICATION: Under penalties of perjury, I certify that

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- 2. I am not subject to backup withholding because (**a**) I am exempt from backup withholding, or (**b**) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (**c**) the IRS has notified me that I am no longer subject to backup withholding.

Date:

OWNER/JOINT OWNER SIGNATURE

Signed at (City, State):

Owner Signature:

Joint Owner Signature:

You are applying for an Equity Indexed Annuity Policy and while contract values may be affected by an external index, the contract does not directly participate in any stock, bond or equity investments.

AGENT SIGNATURE (You MUST make an election – "does" or "does not" – in section (1) below.)

(1) To the best of my knowledge, this application: \square "does replace or change" \square "does not replace or change" existing life insurance or annuities. When replacement is involved, please complete and return state replacement forms where applicable.

(2) I attest that I have truthfully and accurately recorded on the application the information supplied by the Owner and personally witnessed all signatures.

(3) If this Applicant/Owner is subject to a Suitability in Annuity Transaction law or other applicable suitability regulation, and I have recommended this purchase; (a) I have reasonable grounds to for believing that the recommendation is suitable based on the information obtained regarding financial status, tax status and investment objectives, and (b) I will maintain the documentation used for this recommendation for five (5) years.

Agent Signature:

		se # (TX):	Licens	u)	Agent Name (Printe Agent Code:
			Email:		Telephone #:
%	Agent Code:	%	(If yes): Agent Code:	🗆 Yes 🗖 No	Commission Split: Agent Remarks:
-					

Mailing Instructions: Send Completed and Signed Documents to: Reliance Standard Life Insurance Company Attn: Annuity New Business 2001 Market Street, Suite 1500 Philadelphia, PA 19103-9802

ACH AUTHORIZATION						
I hereby authorize Reliance Standard Life Insurance Company and the financial institution(s) named below, to initiate credit entries and, if necessary, debit entries for any credit entries in error to my account indicated below. This authority is to remain in full force and affect until written notification from me of its termination has been received, or until such time that my annuity policy is no longer in force. I understand that new applications and/or changes to bank or account information may take up to 4 weeks to go into effect. Payments will be made via check during this time.						
Name						
Signature	Date					
o Checking o Savings						
Account Number						
Depository Name		Branch				
City State Zip Code						
Bank Transit Number/ABA Number						

If deposits are being made to a Checking Account, please attach a **VOIDED CHECK** that will provide us with your financial institutions account and routing numbers.

If using a checking account

Attach Voided Check Here

RELIANCE STANDARD LIFE INSURANCE COMPANY

A MEMBER OF THE TOKIO MARINE GROUP

CUSTOMER SUITABILITY ANALYSIS AND IDENTIFICATION CERTIFICATION FORM

This section is intended to assist in determining whether the annuity contract you are applying for is appropriate based on your financial status, tax status and financial objectives and to ensure that you understand certain aspects of the annuity contract.

1. PROPOSED OWNER INFORMATION	l					
Name:	DOB:	SSN/TIN:				
Address:						
Occupation:	Marital Statu	IS:				
		-				
2. PROPOSED JOINT OWNER INFORM						
Name:		SSN/TIN:				
Address:						
Occupation:	Marital Statu	IS:				
3. PERSONAL FINANCIAL INFORMATION	ON					
Annual Income (select one): 🗆 \$0 - \$25,000 🗆 \$25,000 - \$50,0	000 🗖 \$50,000 - \$75,000 🗖 \$75	5,000 - \$100,000 🗖 \$100,000 - \$250,0	00 🗖 Above \$250,000			
Income Sources (select all that apply): 🗆 Wages 🛛 Investments 🗇 Social Security 🗇 Retirement Plan(s) 🗇 Other						
Household Net Worth (Total Assets – excluding home(s), autos and personal property minus Total Liabilities): \$						
Will you, during the term of this annuity contract, have adequate cash, liquid assets or other sources of funds for living expenses, health care, emergencies and additional needs (other than the money you plan to use to purchase this contract)? \Box Yes \Box No						
Do you own other annuity contracts (fixed or variable)? □ Yes* □ No						
* If you answered "yes," what is their total value (not including the contract you plan to purchase)? \$						
4. TAX STATUS						
What is your current (US) marginal tax bracket (select one)?	□ 0% □ 10% □ 15% □ 25	- 28% □ 33% □ Above 33%				
5. FINANCIAL OBJECTIVES Why are you purchasing this annuity (select all that ap	oply)?					
CRetirement Planning CMinimum Guarantees CPotential Grow	wth 🗆 Death Benefit 🗖 Lifetime Ind	come 🗇 Preservation of Principal 🗇 Inc	ome 🗖 Tax Deferral*			

*Note: If you selected Tax Deferral AND you are purchasing this annuity contract for a Traditional or Roth IRA, do you understand that a Traditional IRA already provides tax deferral or that Roth IRA's, subject to certain restrictions, provide tax free accumulation and that such deferral will NOT be enhanced by this annuity contract? \Box Yes \Box No \Box Not Applicable (not for a Traditional or Roth IRA)

6. FUNDING SOURCE

Please indicate your source(s) of funding for this annuity purchase (select all that apply):

Cash from	(specify source, such as savings, r	maturing CD, etc.)	□ Variable Annuity(ies)
Fixed/Indexed Annuity(ies)	Stocks, Bonds and/or Mutual Funds	□ Life Insurance	Other (specify)

7. WITHDRAW OF FUNDS

How soon do you expect to withdraw funds from the annuity contract (select one)? 🗆 1-3 years 🔤 3-5 years 📮 6-7 years 📮 8-10 years 📮 11+ years

8. SURRENDER PENALTY

Withdrawals made from the annuity contract during its surrender charge period that are in excess of the penalty-free amount will be subject to a surrender charge. Do you expect to make any withdrawals from the contract during this period that will result in a surrender charge being imposed?

🗆 Yes 🗆 No (Note: Withdrawals before age 59 ½ may be subject to Federal/State income tax as well as an additional 10% Federal penalty tax.)

LIFE INSURANCE COMPANY

A MEMBER OF THE TOKIO MARINE GROUP

9. REVERSE MORTGAGE

Do you currently have a reverse mortgage or are you applying for a reverse mortgage?

Yes

No

10. ESTATE PLANNING

Is this annuity being purchased in consultation with an attorney as part of an estate or other planning process?
□ Yes □ No

11. REPLACEMENT OF EXISTING LIFE INSURANCE OR ANNUITY CONTRACT

Will this annuity contract purchase involve the replacement of any existing life insurance or annuity contract(s)?

No (skip to section 12)

□ Yes (answer all questions below)

Was the contract(s) being replaced issued within the last 36 months? Ves No

What are the total surrender charges and other costs (such as market value adjustments, fees, adverse tax consequences, etc.), if any, you expect to incur as a result of the replacement? \$_____

Briefly describe the reason(s) why you are replacing the existing contract(s). Please address current interest rates & minimum guaranteed rates on the existing contract:

12. REPLACEMENT OF OTHER FINANCIAL PRODUCTS

Will this annuity contract purchase involve the replacement of any financial product OTHER THAN life insurance or annuity contract(s)?

□ No (skip to section 13)

□ Yes (answer all questions below)

What is the total amount and type of the expected charges, fees, penalties, costs or adverse tax consequences, etc. you expect to incur as a result of the replacement? \$______

13. OTHER SIGNIFICANT INFORMATION

Is there any other significant information that may be relevant in determining whether the annuity contract you have applied for is appropriate for your needs (for example, major anticipated life or financial changes or events)?

□ No (skip to section 14)

TYes (explain): _

14. PROPOSED OWNER/JOINT OWNER SIGNATURE(S)

I/we certify that the information provided in this Section is complete and accurate to the best of my/our knowledge and belief. I/we believe that the annuity contract applied for satisfies my/our financial objectives and insurance needs. I/we acknowledge that neither Reliance Standard nor any of its representatives offer any legal or tax advice.

Proposed Owner Signature:

Date: _____

Date:

Proposed Joint Owner Signature:

15. AGENT REPRESENTATIONS AND SIGNATURE

I have made every effort to obtain accurate information concerning the client's financial status, tax status, financial objectives, and other information I believe is relevant in making the proper recommendation to such client. I have no reason to believe that the information provided in the sections above is not complete and accurate. Based on the information the client disclosed, I believe that my recommendation to purchase an annuity (including any replacement of an existing annuity or life insurance contract(s) involved) is suitable. I agree to maintain such information and make it available at the request of Reliance Standard or any insurance department for at least five (5) years after the annuity purchase has been completed. In addition, I have verified the identity of the Owner(s) and believe that the supporting information provided to me by the Owner(s), as described below, is true and accurate.

Agent Signature:

Date:

CUSTOMER IDENTIFICATION VERIFICATION

Please indicate the method you used to verify the Owner and any Joint Owner or Non-Natural Owners' identity.

16. FORMAL IDENTIFICATIO	DN JOINT OWNER (if applicable)	NON-NATURAL OWNER
Driver's License/State ID	Driver's License/State ID	Trust Documents
State:	State:	
Issue Date:	_ Issue Date:	-
Expiration Date:	Expiration Date:	
U.S. Passport	U.S. Passport	Articles of Incorporation
Issue Date:	_ Issue Date:	
Expiration Date:	Expiration Date:	
U.S. Military ID	U.S. Military ID	Partnership Agreement
Issue Date:	_ Issue Date:	
Expiration Date:	Expiration Date:	
Other (specify):	_ Other (specify):	□ Other (specify):
State:	State:	
Issue Date:	_ Issue Date:	
Expiration Date:	Expiration Date:	

17. OTHER RELIABLE MEANS OF IDENTIFICATION

In the absence of formal identification, please describe in detail both the method and the reason for using an alternative means of identification (use separate sheet if necessary): ______

LIFE INSURANCE COMPANY

A MEMBER OF THE TOKIO MARINE GROUP

EQUITY INDEX ANNUITY - DISCLOSURE STATEMENT

This Disclosure Statement contains a summary of the features of the Keystone Index Annuity, a Single Premium Deferred Equity Indexed Annuity Contract. The complete terms of the annuity are contained in the contract and any attached riders and are not modified by this Disclosure Statement. Once you have carefully read this Disclosure Statement in its entirety, please sign below and return a copy with the application.

WHAT IS AN ANNUITY?

The annuity described in this Disclosure Statement is a financial contract between you and Reliance Standard Life Insurance Company ("RSL"). It is a long-term retirement planning vehicle and is not a substitute for an equity index-linked mutual fund or other equity investment. The term "you" and "your" in this document refer to the owner of the annuity.

An annuity contract has two parts or periods, the accumulation period and the payout period:

- During the accumulation period, the premium you pay into the annuity contract will earn interest. The interest earnings accumulate on a tax-deferred basis as long as you do not make withdrawals from the annuity.
- During the payout period, which is scheduled to occur on the contract's maturity date, RSL will pay you a regular income in accordance with the terms of the settlement option you elect from the available options. If you so elect, the payout period can start as soon as at the beginning of the second contract year.

Free Look Period: After you receive your annuity contract, you will have twenty (20) days* to examine your contract. Carefully read the contract and any attached riders in their entirety. If you decide the contract does not meet your needs, or you decide against the purchase, you must return the contract to RSL within this period to receive a complete refund of your premium.

* You will have thirty (30) days to examine your contract if you are purchasing it in RI or VT, or (1) it is replacing an existing life insurance or annuity contract, (2) you are age 60 or over and are purchasing the annuity in CA, or (3) you are age 65 or older and are purchasing the annuity in AZ.

WHAT WILL MY ANNUITY BE WORTH?

Your annuity will earn interest based upon the allocation of your premium to one or more of the different Index Interest Strategies and/or the Fixed Interest Strategy. The annuity also provides a guarantee that your premium, less withdrawals, will earn interest at a guaranteed minimum rate over the length of the contract. At time of withdrawal, surrender or election of a settlement option, your annuity value will be the greater of the Minimum Guaranteed Values described below or the value of the Index Interest Strategies and Fixed Interest Strategy, reduced in either case by applicable Surrender Charges. See Surrender Charges table, below.

Minimum Guaranteed Values: Your annuity contract provides a Guaranteed Minimum Annuity Value equal to 100% of the premium paid, less any withdrawals, compounded annually at the Guaranteed Minimum Interest Rate. If the annuity is surrendered during the surrender charge period, the Guaranteed Minimum Annuity Value will be reduced by the applicable surrender charge. See Surrender Charges table, below. However, if the Minimum Contract Value, which is equal to 87.5% of your premium, less withdrawals, accumulated at the non-forfeiture rate would exceed the Guaranteed Minimum Annuity Value less any surrender charges, the Minimum Contract Value would instead become the Guaranteed Value. In either case, the guaranteed value will be reduced by any applicable premium tax.

Index Interest and Fixed Interest Values: Index interest credits for amounts allocated to the Index Interest Strategies will be made only at the end of each contract year based on the change in the S&P 500[©] Index for that year subject to the applicable Index Interest Cap or Participation Rate. Interest credits for amounts allocated to the Fixed Interest Strategy will be credited daily and compounded annually.

ANNUITY CONTRACT ISSUE DATES

Equity Index contracts (Keystone 5, 7, and 10) will be issued on the 1st and 15th of every month, or the next business day thereafter if the issue date falls on a weekend or holiday. Solicitation Paperwork must be received and/or in good order at the Home Office the business day before an issue date in order to be processed on that issue date.

<u>Interest is not credited prior to the issue date</u> (e.g., an application and check received on the 10th of the month would receive an issue date of the 15th, and would not begin to earn interest until the 15th.)

EQUITY INDEX ANNUITY DISCLOSURE FORM

The following is a description of the available interest Strategies, which consist of a Fixed Interest Strategy and four Index Interest Strategies (one of which is not currently offered.) <u>The Strategies you have allocated on the application are</u> identified by the checked box(es) below:

Fixed Interest Strategy - Annual compound interest will be credited at a stated interest rate under this Strategy for each Contract Year. The initial interest rate will be guaranteed for the first Contract Year. Thereafter, the interest rate will be as declared by RSL for each subsequent Contract Year. However, RSL guarantees that this rate will not be less than the Guaranteed Minimum Interest Rate for any Contract Year.

Index Interest Strategies: For purposes of each of the following Strategies, the S&P 500[©] Index means the Standard & Poor's 500 Composite Stock Price Index. This Index does not include or reflect any dividends that may be paid by the companies included in such Index.

"Standard & Poor's 500" is a trademark of The McGraw-Hill Companies, Inc. and has been licensed for use by Reliance Standard Life Insurance Company. The Keystone Index Annuity is not sponsored, endorsed, sold or promoted by Standard & Poor's and Standard & Poor's makes no representation regarding the advisability of purchasing this product.

For the Index Interest Strategies listed below, RSL has the right to change the Index Interest Cap or the Participation Rate applicable to a Contract Year on an annual basis, subject to the minimum amount specified in the contract.

- Annual Point to Point Capped Strategy: Interest credited under this Strategy for a Contract Year will be equal to the change in the S&P 500[©] Index for such year, but will not be less than zero or greater than the maximum amount (Index Interest Cap) in effect for such year.
- Annual Point to Point Participation Rate Strategy¹: Interest credited under this Strategy for a Contract Year will be equal to a percentage (the Participation Rate) of the change in the S&P 500[®] Index for that year, but will not be less than zero.
- Annual Monthly Average Capped Strategy: Interest credited under this Strategy for a Contract Year will be equal to the amount by which the average value of the S&P 500[®] Index, as measured on the twelve monthly contract anniversary dates following the inception of the Contract Year, exceeds the value of the S&P 500[®] Index at such inception, but will not be less than zero or greater than the maximum amount (Index Interest Cap) in effect for that year.
- N/A Annual Monthly Average Participation Rate Strategy¹: Interest credited under this Strategy for a Contract Year will be equal to a percentage (the Participation Rate) of the amount by which the average value of the S&P 500[©] Index, as measured on the twelve monthly contract anniversary dates following the inception of the Contract Year, exceeds the value of the S&P 500[©] Index at such inception, but will not be less than zero.

¹ The Annual Monthly Average – Participation Rate Strategy is currently unavailable.

Reallocation of Values: The premium that you pay will be allocated to the Index Interest Strategies and/or the Fixed Interest Strategy in accordance with the selections made in your application. On each contract anniversary, you may reallocate your annuity value among the strategies then available so long as you notify RSL at least two weeks before each contract anniversary of such reallocation. The minimum amount you may reallocate is \$5,000. Reallocation will be subject to the available strategies at that time.

HOW CAN I WITHDRAW MONEY FROM MY ANNUITY?

Surrender: You may completely surrender your annuity in any Contract Year. A Surrender Charge will apply to the annuity value in excess of the penalty-free amount described below under partial withdrawals.

Partial Withdrawals: You may make partial withdrawals from your annuity at any time. During the first Contract Year, you can withdraw without penalty up to 10% of the single premium paid, and, in any Contract Year thereafter, up to 10% of the annuity value without penalty. If you withdraw more than the penalty-free amount in any Contract Year during the Surrender Charge Period, a Surrender Charge will apply to any amount withdrawn in excess of the penalty-free amount.

The amount of the Surrender Charge will vary according to the Contract Year in which the surrender occurs, according to the Surrender Charge Schedule table contained in the contract. See Surrender Charges table, below. Amounts withdrawn from an Index Interest Strategy during a Contract Year will not receive any index interest for that year.

Annuitization: At any time after the first Contract Year, you may select one of the Settlement Options specified in the contract and begin receiving an income from your annuity; however, this normally occurs on the contract's stated maturity date, or later if the maturity date is deferred. The contract's maturity date is established so that it occurs on the later of the date on which the annuitant, if living, would attain age 85 (70 in some states) or the date that is 10 years after the contract's date of issue. Surrender Charges will be deducted from the annuity value applied to a Settlement Option, unless payments under the Settlement Option begin after the fifth Contract Year, and have a duration of at least five years. RSL will deduct any applicable premium tax from the annuity value applied to a Settlement Option. Payments of income under the Settlement Options listed below will be based on the life of the designated annuitant.

The Settlement Options specified in the contract are as follows:

• Life Annuity

- Life Annuity with Payments Certain
- Designated Period Annuity
- Joint and Last Survivor Annuity

Withdrawals of funds from your annuity prior to age 59 ½ may have adverse tax consequences. See Tax Treatment, below.

NURSING HOME – HOSPITAL CONFINEMENT WAIVER

In the event of hospitalization or nursing home confinement, an annuity rider gives you an increased level of penalty-free access to the annuity value as follows: If the annuitant is admitted to a qualified nursing care facility (as defined in the contract) following the end of the first Contract Year and remains in such facility for ninety consecutive days, up to 25% of the annuity value may be withdrawn without penalty in each Contract Year so long as the annuitant remains in such facility. This rider is only available when the annuitant's age at the issuance of the annuity contract would be 74 or younger and continues until the contract terminates.

TERMINAL ILLNESS OR TERMINAL CONDITION WAIVER

An annuity rider also provides for penalty-free access to the entire annuity value in the event that, after the first Contract Year, the annuitant is initially diagnosed as having a terminal illness by a qualified physician. Terminal illness means a condition that is reasonably expected to result in death within twelve months.²

² Rider not available in New Jersey.

SURRENDER CHARGES

You may withdraw all or a portion of your annuity value at any time before the maturity date. A withdrawal of all of your annuity value is known as a surrender, which will terminate the annuity contract. Any withdrawal from your annuity during the surrender charge period shown below is subject to the Surrender Charge applicable to the Contract Year in which the withdrawal occurs. The Surrender Charge Schedule for your annuity is shown below:

Contract Year	1	2	3	4	5	6	7	8	9	10	11
Surrender Charge Percentage											

TAX TREATMENT

The interest earnings credited to your annuity are accumulated on a tax-deferred basis. The accumulated earnings are taxed as ordinary income when they are withdrawn or otherwise accessed. Withdrawals or amounts accessed from your annuity, other than under a settlement option, will be considered, for tax purposes, to consist first of taxable income, to the extent of your interest earnings. A 10% federal tax penalty may apply to any interest earnings, or amounts includible in income that are withdrawn or otherwise accessed from the annuity prior to attainment of age 59 1/2.

If you purchase an annuity as a Traditional Individual Retirement Account (IRA) or Roth IRA, you should be aware that the annuity offers no additional tax deferral since IRAs already provide tax-deferred status. Accordingly, you should purchase an annuity in an IRA only if one or more of the features of the annuity, such as interest earnings, minimum guaranteed returns, death benefits and life income options, are of value to you.

Please note: Joint ownership of Annuity Contracts should only be designated after consulting with legal and/or tax counsel. RSL and its representatives do not provide tax, legal or accounting advice. You should seek competent professional advice concerning any tax, legal or accounting questions you may have.

DEATH BENEFIT

The annuity value will be payable to the beneficiary(ies) upon the death of the owner. If the owner is also the annuitant, the death benefit will be equal to the annuity value. If the owner is not the annuitant, the contract's death benefit is equal to the annuity value less any applicable surrender charge.

Federal tax laws require that the value of a non-qualified annuity (i.e., an annuity purchased outside a qualified retirement plan) be distributed to the beneficiary(ies) within five years of the owner's death with two exceptions:

- A surviving spouse who is a designated beneficiary may continue the annuity as the owner.
- A non-spouse beneficiary may elect a periodic distribution over a period not exceeding his or her life expectancy in which payments begin no later than one year following the owner's death.

To utilize either exception, an election must be made within 60 days after RSL receives proof of the owner's death.

Please note: if a non-qualified annuity is owned by a non-natural person such as a trust or corporation, the death of the annuitant will be treated as the death of the owner for purposes of the death benefit provisions of the contract.

Federal tax laws also require that the value of a qualified annuity (i.e., an annuity purchased in a qualified retirement plan) be distributed to the beneficiary(ies) following the owner's death. Please review the Traditional IRA, or Roth IRA Disclosure Statement for a description of the post-death distribution requirements for IRAs.

AGENT COMPENSATION

RSL pays to your agent a commission for each annuity contract sold, including your annuity. In addition, the agent may receive additional compensation from RSL for achieving certain sales volume levels, and RSL may provide for education, training, or other services at no cost to the agent.

OTHER IMPORTANT INFORMATION

Your annuity:

- is an insurance product and is not insured by the Federal Deposit Insurance Corporation (FDIC), or any federal or state government agency.
- Is not a bank or credit union deposit.
- May be worth less than your premium paid if funds are withdrawn during the surrender charge period.

ACKNOWLEDGEMENT OF OWNER(S)/APPLICANT(S)

- I have received and read this Disclosure Statement in its entirety and understand its contents.
- I understand that I am paying a single premium of \$______ to purchase a single premium deferred equity indexed annuity contract from Reliance Standard Life Insurance Company (if you are exchanging an existing annuity, or are transferring another account, enter the estimated balance of the existing annuity or account that will be transferred to Reliance Standard Life).

Owner/Applicant Signature:	Date:
Joint Owner/Applicant Signature:	Date:

CERTIFICATION OF AGENT

I certify that (a) this Disclosure Statement was provided to the owner(s)/applicant(s) indicated above, (b) I have not
made any statements that differ from those made in this Disclosure Statement and (c) I have not made any promises
or guarantees regarding the future value of any elements of the owner/applicant's annuity other than its minimum
guaranteed values

Date:

Agent Signature:

LIFE INSURANCE COMPANY

A MEMBER OF THE TOKIO MARINE GROUP

Home Office: Chicago, Illinois • Administrative Office: Philadelphia, Pennsylvania

IMPORTANT NOTICE: REPLACEMENT OF LIFE INSURANCE OR ANNUITIES

This document must be signed by the applicant and the producer, if there is one, and a copy left with the applicant.

You are contemplating the purchase of a life insurance policy or annuity contract. In some cases this purchase may involve discontinuing or changing an existing policy or contract. If so, a replacement is occurring. Financed purchases are also considered replacements.

A replacement occurs when a new policy or contract is purchased and, in connection with the sale, you discontinue making premium payments on the existing policy or contract, or an existing policy or contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financed purchase.

A financed purchase occurs when the purchase of a new life insurance policy involves the use of funds obtained by the withdrawal or surrender of or by borrowing some or all of the policy values, including accumulated dividends, of an existing policy to pay all or part of any premium or payment due on the new policy. A financed purchase is a replacement.

You should carefully consider whether a replacement is in your best interests. You will pay acquisition costs and there may be surrender costs deducted from your policy or contract. You may be able to make changes to your existing policy or contract to meet your insurance needs at less cost. A financed purchase will reduce the value of your existing policy and may reduce the amount paid upon the death of the insured.

We want you to understand the effects of replacements before you make your purchase decision and ask that you answer the following questions and consider the questions on the back of this form.

- 1. Are you considering discontinuing making premium payments, surrendering, forfeiting, assigning to the insurer, or otherwise terminating your existing policy or contract? <u>YES</u> NO
- Are you considering using funds from your existing policies or contracts to pay premiums due on the new policy or contract?
 YES ____NO

If you answered "yes" to either of the above questions, list each existing policy or contract you are contemplating replacing (include the name of the insurer, the insured or annuitant, and the policy or contract number if available) and whether each policy or contract will be replaced or used as a source of financing:

INSURER NAME	CONTRACT OR POLICY #	INSURED OR ANNUITANT	REPLACED (R) OR FINANCING (F)
1			
2			
3			

Make sure you know the facts. Contact your existing company or its agent for information about the old policy or contract. If you request one, an in force illustration, policy summary or available disclosure documents must be sent to you by the existing insurer. Ask for and retain all sales material used by the agent in the sales presentation. Be sure that you are making an informed decision.

The existing policy or contract is being replaced because _____

I certify that the responses herein are, to the best of my knowledge, accurate:

Applicant's Signature and Printed Name

Producer's Signature and Printed Name

Date

Date

I do not want this notice read aloud to me. (Applicants must initial only if they do not want the notice read aloud.)

You have the right to return the policy or contract within 30 days of the delivery of the contract and receive an unconditional full refund of all premiums or considerations paid on it, including any policy fees or charges or, in the case of a variable or market value adjustment policy or contract, a payment of the cash surrender value provided under the policy or contract plus the fees and other charges deducted from the gross premiums or considerations or imposed under such policy or contract.

A replacement may not be in your best interest, or your decision could be a good one. You should make a careful comparison of the costs and benefits of your existing policy or contract and the proposed policy or contract. One way to do this is to ask the company or agent that sold you your existing policy or contract to provide you with information concerning your existing policy or contract. This may include an illustration of how your existing policy or contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or contracts. You should discuss the following with your agent to determine whether replacement or financing your purchase makes sense:

PREMIUMS:

Are they affordable? Could they change? You're older – are premiums higher for the proposed new policy? How long will you have to pay premiums on the new policy? On the old policy?

POLICY VALUES:

New policies usually take longer to build cash values and to pay dividends. Acquisition costs for the old policy may have been paid, you will incur costs for the new one. What surrender charges do the policies have? What expense and sales charges will you pay on the new policy? Does the new policy provide more insurance coverage?

INSURABILITY:

If your health has changed since you bought your old policy, the new one could cost you more, or you could be turned down. You may need a medical exam for a new policy.

Claims on most new policies for up to the first two years can be denied based on inaccurate statements. Suicide limitations may begin anew on the new coverage.

IF YOU ARE KEEPING THE OLD POLICY AS WELL AS THE NEW POLICY:

How are premiums for both policies being paid? How will the premiums on your existing policy be affected? Will a loan be deducted from death benefits? What values from the old policy are being used to pay premiums?

IF YOU ARE SURRENDERING AN ANNUITY OR INTEREST SENSITIVE LIFE PRODUCT:

Will you pay surrender charges on your old contract? What are the interest rate guarantees for the new contract? Have you compared the contract charges or other policy expenses?

OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS:

What are the tax consequences of buying the new policy?

Is this a tax-free exchange? (See your tax advisor.)

Is there a benefit from favorable "grandfathered" treatment of the old policy under the federal tax code?

Will the existing insurer be willing to modify the old policy?

How does the quality and financial stability of the new company compare with your existing company?

LIFE INSURANCE COMPANY

RELIANCE STANDARD

CONDITIONAL RECEIPT

Valid only for an Annuity and for the premium amount shown in the application as paid for the annuity.

Received from	thisday of, 20,
the sum of \$	as premium for an annuity on the life of
for which an application has been	made to the Company, bearing the same date as this receipt.

Signature of Agent

The Company accepts payment by check, draft, money order, or wire transfer subject to its being honored upon presentation.

Checks, Drafts, or Money Orders must be made payable to Reliance Standard Life Insurance Company.

DO NOT LEAVE PAYEE BLANK OR MAKE PAYABLE TO AGENT.

LIFE INSURANCE COMPANY

A MEMBER OF THE TOKIO MARINE GROUP

GENERAL INFORMATION

a.	Annuitant Name			Annuitant Social Security Number
	Owner Name			Owner Social Security Number
	Joint Annuitant Name (if applica	able)		Joint Annuitant Social Security Numbe
	Joint Owner Name (if applicable	9)		Joint Owner Social Security Number
b.	Existing Company	Street	City	State Zip
	Existing Contract Number		Type of I	nvestment Vehicle (CD, Mutual Fund, etc.)
	Account Type	Maturity Date	Transfer Immediately? _	YesNo If No, When?

Partial 1035 Exchange/Surrender Form

NOTE: USE A SEPARATE FORM FOR EACH CONTRACT.

PARTIAL 1035 EXCHANGE/SURRENDER INFORMATION

As owner of the above contract, the undersigned hereby assigns and transfers to Reliance Standard Life Insurance Company (RSLIC) all rights, title, and interest in the following Assigned Portion [_____%, or \$_____ (amount)] of such contract to effect a partial exchange transaction that is designed to qualify as a tax-free exchange under I.R.C. § 1035 of the Internal Revenue Code (Partial § 1035 Exchange) The undersigned is aware that RSLIC intends to request that the Assigned Portion of the above contract be surrendered and apply the resulting proceeds to a contract issued by RSLIC, and the undersigned specifically authorizes RSLIC to do so, without limiting in any way the rights transferred by this assignment. If no such exchange is effected for whatever reason, this assignment shall become null and void, and so shall any interest in any RSLIC contract that may result from this assignment, and any proceeds transferred to RSLIC as a result of this assignment shall be returned to the above contract without any further liability on the part of RSLIC.

PARTIAL EXCHANGE DISCLOSURE

To the extent that I have felt it appropriate, I have consulted a competent tax advisor about this Partial I.R.C. § 1035 Exchange transaction and its potential tax consequences. I understand, acknowledge and agree that Reliance Standard Life Insurance Company assumes no liability or responsibility for any tax consequences associated with this transaction.

REQUIRED OWNER(S) SIGNATURES

Owner Signature	Date	Agent Signature	Date
Joint Owner Signature (if applicable)	Date	Agent Signature	Date

RSLIC, as assignee-owner of the above contract, hereby requests that the Assigned Portion of such contract be surrendered to effect a Partial § 1035 Exchange for the assignor-Owner of such contract, and that the appropriate tax basis information for such exchange be provided to RSLIC.

PAYMENT INSTRUCTIONS FOR EXISTING FINANCIAL INSTITUTION

- a. Make all checks payable to: Reliance Standard Life Insurance Company
- b. Mail all checks to: Reliance Standard Life Insurance Company Attn: Annuity New Business 2001 Market Street, Suite 1500 Philadelphia, PA 19103-9802

TRUSTEE ACCEPTANCE/ LETTER OF ACCEPTANCE (To be signed by an Officer of RSLIC)

Please be advised that RSLIC is acting as Trustee and is willing to accept transfer of the values indicated above:

LIFE INSURANCE COMPANY

A MEMBER OF THE TOKIO MARINE GROUP

1035 Exchange/Surrender, IRA Rollover and Direct Transfer Form GENERAL INFORMATION (fill in all roles that apply)

Annuitant's Name		Annuitant's Social Security Number Joint Annuitant's Social Security Number Owner's Social Security Number		
Joint Annuitant's Name (if applicable) Owner's Name (if different than Annuitant)				
				Joint Owner's Name (if applicable)
Existing Company	Telephone Number for Exist	ting Company		
Street Address for Overnight Delivery				
Existing Contract/Account Number	Type of Investment Vehicle	Type of Investment Vehicle (CD, Mutual Fund, Annuity, Brokerage Account, etc.)		
Account Type (IRA, etc.)	Maturity Date Transfer Immediately?yes no If no, when?			
LOST POLICY AFFIDAVIT (complete if applicat		hat the policy has been lost or destroyed.		
RELEASE OF INFORMATION AUTHORIZAT institution) to provide information necessary to comp				
		complete one section only:		
□ SECTION ONE – 1035 EXCHANGE/S (This section is to be used only for an exchange of r EF-1606.)		surer and RSL. For all PARTIAL 1035 EXCHANGES, use form		
one annuity contract for another annuity contra basis to the new contract. When an exchange i undersigned hereby revokes all previous benef of the Annuitant or Insured and designates Re Owner hereby assigns and transfers all right, til this contract for its cash value and specifically	act. A 1035 exchange allows the policyh involves an annuity, the contract must be iciary designations and any optional mode liance Standard Life Insurance Company tle and interest in the above contract to R authorizes RSLIC to do so, without in an agreement shall become null and void. I lity to RSLIC.	fe insurance policy for an annuity contract, or B) the exchange of holder to defer any recognition of a taxable gain and transfer the payable to the same person. As Owner of the above contract, the e of settlement with respect to any proceeds payable at the death (RSLIC) as sole beneficiary of the above contract. Further, said SLIC. The undersigned is aware that RSLIC intends to surrender by way limiting the rights transferred under this assignment. If no RSLIC's contract will be rescinded and the original contract will be er of the above-referenced contract.		
 a. An individual may rollover distributions from quanot be mixed with non-qualified funds. b. Minimum Required Distribution (check one if 70) c. <u>All</u> funds will be transferred to the annuity estable 	" from a non-IRA qualified plan or an "IRA IECK ONE:IRA RolloverIR alified plans into an Individual Retirement / 1 ½ or older in year of transfer):Ple Do lished with RSLIC <i>unless</i> a specific dollar scribed above for our contract established	A Direct Transfer Annuity (IRA) with RSLIC. Please note that qualified funds may ease make Minimum Required Distribution prior to transfer not make Minimum Required Distribution prior to transfer amount or percentage is indicated here: I on behalf of the above names Owner(s). RSLIC accepts its		
□ SECTION THREE – DIRECT TRANSP	FER			
investment company) to an annuity contract. The with the other financial institution.b. Amount to be transferred to the annuity establistication.	unds or qualified non-IRA funds from anot his form must be signed by the Owner(s) a shed with RSLIC:All or \$ above for our contract established on beh	her financial institution (such as a bank, savings and loan, or and forwarded to us before we will process the transfer directly (Amount) or% alf of the above named Owner(s). RSLIC accepts its appointment		
REQUIRED SIGNATURES				
	Joint O			
Owner: [Date: (if applica Spouse (for comm	ble): Date:		
Agent: [Date: property sta	ites): Date:		
PAYMENT INSTRUCTIONS FOR EXIST a. Make all checks payable to Reliance Standard I Reliance Standard Life Insurance Company Attn: Annuity New Business 2001 Market Street, Suite 1500 Philadelphia, PA 19103-9802		SIGNATURE GUARANTEE (if required)		
TRUSTEE ACCEPTANCE / LETTER OF Please be advised that RSLIC is acting as Trust				

Ву __

RS-1937-I

Instructions For Completing 1035 Exchange/Surrender, IRA Rollover and Direct Transfer Form

General Information

Fill out the information as requested. The Annuitant's and Owner's Social Security numbers must be included.

Fill out the information as requested. The full address of the company which issued the existing contract must be included.

Complete the Lost Policy Statement, if applicable. Also complete the Release of Information Authorization, so that RSL can contact the other financial institution to determine if there are outstanding requirements, etc.,.

NOTE: USE A SEPARATE FORM FOR EACH CONTRACT. FILL OUT ONLY ONE OF THE SECTIONS BELOW.

1035 Exchange/Surrender Information

Use this section of the form to exchange/surrender an existing NON-QUALIFIED annuity for a NON-QUALIFIED annuity with RSLIC. By checking this section and signing the form, the Owner of the existing contract temporarily assigns ownership of the contract to RSLIC, so that it can be surrendered and exchanged for a NON-QUALIFIED annuity with RSLIC.

IRA Rollover/Transfer

Use this section to rollover a QUALIFIED contract which is not an IRA into a QUALIFIED IRA with RSLIC. You may also use this section to transfer an existing QUALIFIED IRA into a QUALIFIED IRA with RSLIC.

First, indicate if this is an "IRA Rollover" or an "IRA Direct Transfer."

- b. Indicate if the client wishes to take his/her MRD before or after the transfer to RSL is completed.
- c. Specify an amount or percentage to be transferred, if the transfer is a partial transfer.

Direct Transfer

Use this section to transfer QUALIFIED (non-IRA) or NON-QUALIFIED funds from a financial institution to a NON-QUALIFIED annuity with RSLIC.

b. Specify an amount or percentage to be transferred, or select "all" for a full transfer.

Required Signatures

To be completed by the Owner, and Joint Owner (if applicable), as well as the agent.

Payment Instructions for Existing Financial Institution

a. All checks must be made payable to Reliance Standard Life Insurance Company and mailed to the address indicated.

Trustee Acceptance/Letter of Acceptance

This section, which will be completed and signed by an Officer of RSLIC, confirms that RSLIC is acting as Trustee of the contract in question and is willing to accept the transfer of its values to RSLIC from the existing company.